

## BL-EQUITIES EUROPE

April 2014

### Management Report

Ivan Bouillot, CFA  
Fund Manager



No major transactions have been made by the fund manager during the month of April.

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### Current Portfolio

#### New Holdings

Additions to investments	

#### Investments sold

Investments reduced	

#### Sector Allocation

Energy	0,0%
Materials	18,4%
Industrials	16,1%
Consumer Discretionary	9,1%
Consumer Staples	22,0%
Health Care	19,4%
Financials	0,0%
Information Technology	13,5%
Telecommunication Services	0,0%
Utilities	0,0%
Cash	1,4%

#### Market Capitalizations

Large Caps	(> EUR 10 billion)	65,0%
Medium Caps	(EUR 1-10 billion)	32,5%
Small Caps	(< EUR 1 billion)	1,1%

#### Top Holdings

British American Tobacco	5,3%
SAP	5,1%
Linde	4,8%
Novo Nordisk	4,0%
Schneider Electric	4,0%
Sage Group	3,8%
Air Liquide	3,8%
Reckitt Benckiser	3,7%
Syngenta	3,5%
Shire	3,1%
Weight of Top 10	41,1%
Number of holdings	40

#### Geographic Allocation

United Kingdom	25,4%
Germany	21,7%
Switzerland	18,6%
France	15,3%
Sweden	10,2%
Denmark	4,0%
Netherlands	2,4%
Spain	0,9%
Cash	1,4%

#### Performance<sup>4</sup>

	Since 31/12/2013	2013	2012	2011	2010	2009
Fund (B shares)	2,9%	17,0%	21,0%	-3,8%	19,5%	36,6%
DJ Stoxx Europe 600	4,0%	20,8%	18,2%	-8,6%	11,6%	32,4%
Quartile	2	3	1	1	1	1

	1 month	3 months	6 months	1 year	3 years	5 years
Fund (B shares)	1,7%	6,1%	6,9%	10,7%	36,0%	121,9%
DJ Stoxx Europe 600	1,6%	5,8%	6,2%	17,0%	30,5%	95,9%
Quartile	1	1	1	4	1	1

#### General Information

Total Assets (EUR)	EUR 574,1 mn
Turnover 2013*	41%
TER 2013 (class B shares)	1,10%
ISIN Code (class B shares)	LU0093570330
ISIN Code (class I shares)	LU0439765321

\* min (purchases, sales) / average of net assets

#### Statistical Data<sup>4</sup>

	1 year	3 years
Correlation	0,92	0,85
Beta	0,85	0,72
Information ratio	-1,10	0,05
Tracking Error*	4,93	8,82

\*annualized

<sup>1</sup> Company is well-known and enjoys strong market share acquired over a long period through the expert management of its competitive advantage. It is very profitable, has a solid financial structure and low levels of debt. Shareholder payouts and/or maintaining a high level of ROE are important criteria in the management of the company.

<sup>2</sup> Company specialised in a market niche that it has either created or in which it has established itself as a key player. Its revenue growth is outpacing the market average. The structure of the income statement is still rather flexible, but the return on investments is starting to stabilise or exhibit a rising trend.

<sup>3</sup> Company with strong assets embarking on restructuring to refocus the business or move up the value chain to achieve more structurally sound profitability. No significant financial imbalance.

<sup>4</sup> Source : Lipper